



Official Newsletter of the
Bearded Collie Club of America

November 2013

PRESIDENT'S MESSAGE

Rosie Schroeder

2013 SPECIALTY - FLYING HIGH IN ST. LOUIS

If you attended the specialty at Purina Farms, I hope you had as great a time as most of the people I spoke with. Joanne Williamson and her committee did a tremendous job organizing things to the smallest detail. The Purina Staff could not have been nicer or easier to work with. It was very convenient and a good change having all events in one place which made it easy for everyone to watch whether entered or not. Gail Miller Bisher even managed to have Charles Lindbergh on hand to start off the conformation events!!! Thanks to all of you who worked so hard to create a memorable event for all!

FUTURE SPECIALTIES

As most of you know the **2014** Specialty will be held in Gettysburg, PA. I'm sure we'll be hearing more about this from the NCBCC. **2015** will be held in Olympia, WA hosted by the BCCPS, and in **2016** we will head for Boxborough, MA hosted by the BCCM. The host club and venue for 2017 will be officially accepted at the ABM in 2014. However since many places fill up quickly, it is often hard to reserve a spot even three years ahead. For this reason the board is asking our affiliate clubs to plan ahead and give some thought to hosting in 2017. We will need to return to the midwest since we will have been on both coasts. The facility at Purina Farms would be a good location, and just because it isn't in a club's backyard doesn't mean we couldn't use it. Joanne did a fabulous job from Massachusetts, and very few on her committee were anywhere near St. Louis. If no clubs come forth, certainly several people could form a committee just as Joanne did. I am pretty sure that even some folks from this year would be happy to help again. For these reasons, the board thought it wise to check to see if Purina would be available. Not surprising, they were totally booked for September and October 2017 except for one week. We have therefore tentatively reserved the week of Monday, Oct 2 – Sunday, Oct. 8, 2017. However, if an affiliate club or special committee has a different proposal, we are "all ears"!

LAST YEAR'S ACCOMPLISHMENTS?

At the Annual General Meeting it is customary for the president, other officers, and committee chairs to review the work that has been done in the year since the last AGM. Since most of you were not able to attend the meeting, I would like to share with you part of my message. This year brought many things to a conclusion.

One of the most visible changes is our redesigned **Website**. Karen Norteman has done a fabulous job of presenting our club in an organized way and still packing in tons of information. There are also expanded sections on our history put together by Gail Miller Bisher, and the various venues updated by the chairs. As always our website is a work in progress - more to come!

When we began to publish the **Bagpipes** on line and send it to you through email, we underwent many growing pains, but through the efforts of Michele Ritter and all of you who contributed to the Bagpipes, we seem to have arrived at a satisfactory way that pleases most everyone and is much more "budget-friendly". The main items or the business of the club is sent to you in the original Bagpipes. For those of you who like to read the minutes, announcements, etc. this is where that information is found. For those of you who love to see what bearded owners showing in all the various venues are doing and enjoy reading various articles and items of interest, there is the Bagpipes Extra Edition.

The **BCCA Bylaws** were written, approved by the membership, and ratified by the AKC in September, and the **Standing Rules** were revised, reorganized, and split into appropriate categories and were approved by the board at the ABM in September. As part of this process it is important for you to understand that there is now a section on the website under the Club menu which is called **BCCA Policies and Procedures**. This encompasses all of the rules that we operate within, and they can all be found in one place. There are several sections:

- Code of Ethics
- Bylaws
- Standing Rules
- Budget
- Job Descriptions for board members
- Guidelines for all committees
- Committee Responsibilities for all committee chairs
- Forms

We invite you to read through these and to contact any board member with questions you may have. You will note that many of our previous standing rules really belonged in either the budget, guidelines, job descriptions, or committee responsibilities. These existed in two different places, so updates were not always done in both resulting in conflicts, not to mention redundancies. These have been taken out of the rules and put into their appropriate place. (continued on page 5)

BCCA ANNUAL BOARD MEETING SEPTEMBER 30, 2013

The meeting was called to order by President Rosemary Schroeder at 4:18 CST. Present: Schroeder, Williamson, Taylor, Hayes, Means, Carter, Ritter, Serrine, Andreassend, Colombo. Absent: Lamm

Also in attendance was Marie Wilson, BCCA Parliamentarian.

Motion to approve minutes of August 27, 2013 meeting. (Colombo) passed without dissention.

New members approved as follows:

Roseanne Frankel – Sponsor: Lillian Esposito
Angela and Nick May – Sponsor Kirsten Webb
Joseph Root – Sponsor: Beth Tilson

The report of the Treasurer is attached and is a part of this report.

Motion to accept budget as presented by Don Means. (Ritter) passed without dissention.

Motion to donate \$15,000 to the BCCA Charitable Trust for the purpose of education.(Colombo) passed without dissention with board members Taylor, Means, Ritter and Serrine abstaining.

Motion to accept the bid submitted for the Beardie Bulletin Editor by Lillian Esposito. (Ritter) passed without dissention.

Motion to accept the bid of the Northwest Bearded Collie Club of Puget Sound to host the national specialty 2015. (Means) passed without dissention.

Motion to accept the bid of Bearded Collie Club of Maine to host the national specialty 2016. (Andreassend) passed without dissention.

Motion to accept the BCCA Standing Rules Revision as presented by Schroeder, Ritter, Serrine, and Marie Wilson (Colombo) passed without dissention.

Unfinished Business and General Orders

Motion to amend 8.1.3 Award of Merit to read as follows:

8.1.3 Award of Merit rosettes may be awarded to ten percent of the Best of Breed entry including the winners of the non-regular classes who are eligible for best of breed at each national specialty. The rosettes will not be numbered. The following are not eligible for an Award of Merit: Best of Breed, Best of Opposite Sex to Best of Breed, Select Dog, Select Bitch, Winners Dog and Winners Bitch.

This explanation must be included in the show catalog under Award of Merit, with lines to record the results. (Ritter) passed by roll call vote as follows: Yes: Schroeder, Williamson, Taylor, Hayres, Means, Carter, Ritter, Serrine, Andreassend. No: Colombo Absent: Lamm

Motion to set the fee for filing charges against a member of the BCCA at \$50. (Means) passed without dissention.

Motion 9.1.4. Trophies and Awards.

Winners of trophies have the option to take their trophies home or leave them in the custody of BCCA. Awards are won outright and reside with the recipients. (Williamson) passed without dissention.

New Members for October vote:

Ernest Zissis
6 Doctors Run
Rockport, MA 01966
978-546-2929
erniezissis@gmail.com
Sponsor: Barbara Constantine

PRESIDENT

Rosemary Schroeder
1405 Everest Road
Venice, FL 34293
941.493.8138 • rschroeder198@gmail.com

VICE PRESIDENT

Joanne Williamson
360 Reed Farm Road
Boxborough, MA 01719
978.263.9485 • balgrae@ix.netcom.com

RECORDING SECRETARY

Linda Taylor
801 S. Park,
San Angelo, TX 76901
325.658.5595 • doggieangels@msn.com

CORRESPONDING SECRETARY

Elizabeth Hayes
450 Welsh Road
Huntingdon Valley, PA 19006
215.947.0969 • elizhayes@verizon.net

TREASURER

Don Means
35859 Elkridge Run
Elizabeth, CO 80107
303.646.9368 • demean@msn.com

BOARD OF DIRECTORS

CLASS OF 2014

Billy Carter
37816 160th Place SE
Auburn, WA 98092
253.351.6488 • billycpaintdry@aol.com

Michele Ritter
196 Brick Church Road
Saylorsburg, PA 18353
570.992.6926 • topdogs@ptd.net

Carol Serrine
5652 Clinton Avenue So.
Minneapolis, MN 55419
612.866.9014 • cas4beardies@earthlink.net

CLASS OF 2015

Kirsten Andreassend
6415 Cherry Blossom Court
Bakersfield, CA 93313
661-342-0421 • sebringbeardies@live.com

Pat Colombo
8684 Pheasant Lane
Kirtland, OH 44094
216.970.7022 • beardies@ix.netcom.com

Robert Lamm
24 Wiltshire Drive
East Windsor, NJ 08520
609.448.1417
bob@raintreebeardedcollies.com

AKC DELEGATE

Kathy Coxwell
110 S. Mt. Pleasant Avenue
Monroeville, AL 36460
251.743.4055 • hattieboo@gmail.com

Theresa Hush
1916 N. Sheffield Avenue, Apt. 1
Chicago, IL 60614
773-832-9065
Thush@mac.com
Sponsor: Dawn Mieras

Marcia Donaldson
1415 Parkview Avenue
Rockford, IL 61107
m.elisedonalds@comcast.net
Sponsor: Ginny Aulik

David Hyde
191 Devonshire Avenue
Southsea, Hampshire P04 9EE
United Kingdom
Hyde149@aol.com
www.beardedpublications.co.uk
Sponsor: Bridgett Howell

New Business

Proposed **Motions** for October

Motion to approve minutes of the September 30, 2013 meeting.
(Taylor)

There being no further business, the meeting was adjourned
(Means) at 8:00 CST.

Next Meeting October 22, 2013

BCCA BOARD MEETING MINUTES OCTOBER 22, 2013

Present: Schroeder, Williamson, Taylor, Hayes, Means,
Andreassend, Carter, Colombo, Lamm, Ritter
Absent: Sirrine

The monthly meeting of the BCCA Board of Directors was
called to order by President Rosemary Schroeder at 8:31 E.S.T.,
Secretary Linda Taylor recording.

Motion to approve minutes of the September 30, 2013 annual
board meeting (Taylor) passed without dissention, with Lamm
abstaining.

Motion to approve minutes of the annual general meeting
(Ritter) passed without dissention, with Hayes and Lamm
abstaining.

Corresponding Secretary Elizabeth Hayes read the applications
from the new members to be voted on. The following new
members were admitted without dissention:

Ernest Zissis – Sponsor: Barbara Constantine
Theresa Hush – Sponsor: Dawn Mieras
Marcia Donaldson – Sponsor: Ginny Aulik
David Hyde – Sponsor: Bridget Howell

Treasurer's Report is attached hereto and is a part of these
minutes.

National Specialty 2013 – Joanne Williamson reported that
there will be a profit from this specialty; however, final figures
are not yet in. She will update the board as the books are
finalized.

Motion to approve the report submitted by the Records
Inspection Committee comprised of Don Means, Chair;
Brian Winstrom, and Bob Leverenz. (Means) passed without
dissention.

Unfinished Business and General Orders - none

New Business:

New Membership Applications for November Vote: none

Motion to approve the RMBCC's request for a supported entry
at the Flatirons Kennel Club on May 31st 2014.(Schroeder)
passed without dissention.

Proposed Motions for November:

Motion to approve minutes of the October 22, 2013 Annual
Board Meeting. (Taylor)

There being no further business the meeting was adjourned
(Means) at 9:36 p.m. EST.

Next Meeting November 26, 2013

ANNUAL GENERAL MEMBERSHIP MEETING THURSDAY, OCTOBER 1, 2013

The Annual General Membership Meeting of the Bearded Collie
Club of America was called to order at 7:30 PM, President
Rosemary Schroeder presiding and Recording Secretary Linda
Taylor, recording.

The report of the Registration Committee, presented by
Treasurer, Don Means documented 17 members signed in as
of 7 PM. President Schroeder noted the absence of a quorum
and stated that reports would be received for the members'
information, but no business would be transacted.

The Special Rules of Order for the meeting were reviewed and
were adopted as presented.

The agenda was adopted as presented.

Officers and committee reports were distributed in the folders at
the door.

Treasurer Don Means reported a balance of \$242,000 at the
end of the fiscal year, as well as donations with membership
renewals at about \$5,000. The budget approved at the Annual
Board Meeting was the first time the BCCA has even had a
budget, and a \$15,000 donation to the Charitable Trust was also
approved.

The 2014 National Specialty will be hosted in Gettysburg,
PA, the 2015 will be in Olympia, WA and the 2016 will be in
Boxboro, MA.

BCCA records and the club's history are being archived at AKC.

All committee reports will be posted on the BCCA website.

The Annual General Membership Meeting of the BCCA
adjourned at 8:07 PM. without having attained a quorum.

Linda Taylor
Recording Secretary

OFFICIAL NOTICES FROM THE RECORDING SECRETARY

Linda Taylor

NOMINATING COMMITTEE

The Board of Directors will be selecting a nominating committee at the January board meeting. Any suggestions for this committee should be sent to Linda Taylor by December 15, 2013.

BCCA NOMINATING COMMITTEE RESPONSIBILITIES

Purpose: To nominate from among the eligible members of the Club, one candidate for each office, board position, and AKC Delegate on a three year rotation and procure the acceptance of each nominee so chosen.

Duties of the Committee Chair:

1. Contact current Board members whose terms of service are ending and inquire whether they are interested in being considered for nomination. Those answering in the affirmative should be considered with all other suggested persons. There is no requirement that incumbents whose terms are ending must be asked to serve another term.
2. Determine if a nomination is needed for the AKC Delegate (in 3 year rotation).
3. Contact all members of the committee to plan your approach.
4. Notify all members in the Bagpipes that the committee is accepting ideas for nominees.
5. Follow recommendations in the Guidelines for the Nominating Committee.
6. Notify the Recording Secretary of the slate by March 1

CORRESPONDING SECRETARY'S REPORT

Elizabeth Hayes

Welcome new members – Marcia Donaldson, Theresa Hush, David Hyde and Ernest Zissis

MEMBERSHIP APPLICATIONS

Lisa Depies
3604 E. Hialea Ct.
Phoenix, AZ 85044
480-893-8424
480-510-0101 (cell)
bearpack@cox.net

Carolyn Epperson
8234 Kingswood Ct.
Evansville, IN 47115
812-491-94111
pyrlove@wowway.com

Rhonda Hardy
635 S. 14th Street
San Jose, CA 95112
408-221-0902
Rhardy1224@aol.com

Dianne Morey
1826 Chestnut Street
Alameda, CA 94501
415-728-4285
diannemorey@gmail.com

Mary & Chris Parker
24040 Eagle Mtn. Road
West Hills, CA 91311
818-419-7840
818-341-5606 (fax)
mcdouf@aol.com

ADDRESS CHANGES

Jane and Les Mazer
1744 Marilyn Lane
San Marcos, CA 92069
760-798-9435
bisgiles@yahoo.com

Claudia McNulty
51698 Raymond Avenue
Burton, MI 48509
810-820-7828
Bisbeardies@att.net

IN MEMORIAM

Pat Coreris

LITTER LISTINGS

The BCCA does not endorse, recommend, or warrant any breeders or dogs who are included in the Litter Listing. Send updates to Elizabeth Hayes

May 18, 2013

Carolyn Hoffmann & Claudia McNulty
887 Wind Drift Drive
Traverse City, MI 49684
231-421-5141

Tseyi01@gmail.com

CH Aberlour's Sea Biscuit X GCH Tseyi Absolutely Delightful of Meadows

Sire: Hips: BC-4197G24M-VPI; thyroid: BC-TH445/14M-VPI;
CERF: BC-373885; elbow: BC-EL610M 24-VPI

Dam: Hips: BC-4049E46F-VPI; thyroid: BC-TH402/46F-VPI;
CERF: BC-1483; elbow: BC-EL540F46-VPI

1 Black M

September 2, 2013

Leroy Curry and Jean Kelly
P. O. Box 554
Galt, CA 95632
209-327-7704

209-747-5249 (Jean Kelly)

Charlesleroy@att.net

glenwoodbeardies@att.net

MBISS GCH CH Spindrift Bend It Like Beckham PT, AX, AXJ,
XF X CH Glenwood's Cookies and Crème

Sire: Hips: BC-4045G24M-VPI; Thyroid: BC-TH431/42M-VPI;
Eyes: BC-361483; Elbow: BC-EL536M24-VPI

Dam: Hips: BC-4099G24F-VPI; Thyroid: BC-TH432/24F-VPI;
Eyes: BC-376296; Elbow: BC-EL565F24-VPI

1 Black M, 1 Blue M, 1 Black F, 1 Blue F

October 18, 2013

Kathleen Pavlich
3316 Mitchell Hts. Drive
Eureka, CA 95503
707-444-3293

Kpavlich@suddenlink.net

GCH Farmarens Highland Piper RN X CH Chantilly's Bogle
The Mind Of XTC

Sire: Hips: BC3858E27M-VPI; Thyroid: BC-TH281/46M-VPI;
Eyes: BC-1368, CHIC #62077

Dam: Hips: BC4047G26F-VPI; Thyroid: BC-TH398/26F-VPI;
Eyes: BC-357212; Elbow: BC-EL538F26-VPI, CHIC #76258

4 Black M, 2 Black F

October 19, 2013

Jill Farrington
111 Keeley Avenue
New Britain, PA 18901
215-345-7304

Buckram6@verizon.net

CH Blue Moon Living The Life X CH Buckrams Think Happy
Thoughts

Sire: Hips: BC3944G28M-VPI; Thyroid: BC-TH271/28M-VPI;
Eyes: BC-1476

Dam: Hips: BC-3959G32F-NOPI; Thyroid: BC-TH338/65F-PI
(13); Eyes: BC-1478

3 Black M, 3 Black F

October 22, 2013

Stuart & Dana Kline
316 Fawn Hill Lane
Penn Valley, PA 19072
610-660-8701

stuartwkline@icloud.com

CH Raintree Whistle A New Song X GCH Dunhill Inspired

Roxanne For Stuart

Sire: Hips: BC-4168E25M-VPI; Thyroid: BC-TH461/25M-VPI;

Eyes: BC Eye17/26M-VPI; Elbow: BC-EL595M25-VPI

Dam: Hips: BC-4163G53F-VPI; Thyroid: BC-TH458/53F-VPI;

Eyes: BC Eye28/57F-VPI

7 Black M, 1 Blue F

OLDER DOG

December 4, 2012

Janet Baldwin Fiske

7602 County Line Road

Collinsville, IL 62234-7001

618-628-7755

jfiske@swbell.net

CH Daybar Fizzical Attraction At Lakewood x CH River City's

Sugar Magnolia

1 Black M

Use these links to find out more about health tests and results.

- www.offa.org • The Mission of the OFA is to promote the health and welfare of companion animals through a reduction in the incidence of genetic disease.

- www.caninehealthinfo.org • The Canine Health Information Center, also known as CHIC, is a centralized canine health database jointly sponsored by the AKC/Canine Health Foundation (AKC/CHF) and the Orthopedic Foundation for Animals (OFA).

- web.vmdb.org/home • CERF was founded by a group of concerned purebred owners and breeders with the goal of eliminating heritable eye diseases in purebred dogs through registration, research, and education.

PRESIDENT'S MESSAGE (continued from page 1)

All the documents you see on the website were approved by the board at the ABM

in September. However, we are still working our way through revising and updating the guidelines, and you will be able to see any changes that are made reflected in the minutes of the monthly board meeting. Changes to all of these documents must be approved by the board, not so much to "approve" them but more to make certain that everyone is aware of amendments.

The last change that has taken place is the **format for our monthly meetings**. The meetings are now held by conference call, not by mail. The board meets at 8:30 PM ET on the fourth Tuesday of each month unless there is a conflict with the date.

When I look back at the work that your board has accomplished, all I can say is, "Wow, that was a lot"!

OBEDIENCE

While I realize that obedience can be challenging (I've never gotten past a CD.), it truly is a great foundation for a beardie. When you think of it, all the other venues involve obedience skills of some sort in their repertoire. They are that basic! Even pet beardies and their families can benefit from good manners. Our obedience chair, Laurie Lo, is working hard to make our members aware of the value of a firm obedience foundation and to create more interest in this valuable area of competition.

Part of what we have realized is that obedience is sadly lacking BCCA trophies and awards which would be a motivation for more people to participate. We have 12 conformation trophies, 6 agility trophies, 4 herding trophies, and 1 obedience trophy. Laurie will be launching a campaign to create another trophy or two for obedience. All BCCA trophies are donated by enthusiasts of the sport or in memory of a person or dog who achieved outstanding success in that area, so Laurie needs your support to create awards. Please contact her at buckeyegumption@yahoo.com if you have ideas or would like to make a donation to help with this project.

BULLETIN DEADLINE

Ad reservations for the next issue of the BEARDIE BULLETIN are due **FEBRUARY 1ST, 2014**. This will be the Stud Dog issue. Contact Lillian Esposito - lillianespo@verizon.net - to reserve ad space.

BAGPIPES DEADLINE

The deadline for the next BAGPIPES is **DECEMBER 1ST, 2013**, by 6 p.m. EST
Email your reports and articles to the editor,
Michele Ritter - topdogs@ptd.net

The mission of the Bearded Collie Club of America is to protect the long-term welfare of the breed by providing a variety of opportunities for Beardie owners, breeders, and the general public to learn, connect, and compete while supporting research into breed-specific health issues and rescuing Beardies in need.

3:43 PM
10/21/13
Cash Basis

BCCA
Profit & Loss
September 2013

9:39 AM
11/07/13
Cash Basis

BCCA
Profit & Loss
October 2013

	Sep 13	Jul - Sep 13
Income		
Bagpipes		
Litter Listings & Ads	80.00	218.00
Total Bagpipes	80.00	218.00
Beardie Bulletin		
Additional Copies	0.00	175.00
Advertising	8,645.00	12,642.50
Subscriptions	904.00	14,781.00
Beardie Bulletin - Other	0.00	16.00
Total Beardie Bulletin	9,549.00	27,614.50
Donations from Members		
For Rescue	1,575.00	5,567.24
General Fund	57.00	1,423.00
Total Donations from Members	1,632.00	6,990.24
Illustrated Standard Sales	26.00	270.00
Interest Income	0.00	0.02
Investments		
Interest-Savings, Short-term CD	134.86	994.17
Total Investments	134.86	994.17
Member Dues		
Affiliate Clubs	25.00	350.00
New Members	85.00	275.00
Renewal Dues	1,140.00	15,150.00
Total Member Dues	1,250.00	15,775.00
Misc Income		
Herding Instinct	25.00	64.00
Total Misc Income	25.00	64.00
PayPal Fees	5.95	188.01
Total Income	12,702.81	52,113.94
Expense		
AKC Club Dues & Subscriptions	0.00	85.00
AKC Delegate Expenses	489.92	489.92
AKC/Eukanuba Medallions	0.00	215.00
Bank Charges	0.00	35.00
Beardie Rescue		
Misc Expenses	150.00	150.00
Vet Expenses	2,014.01	3,206.95
Total Beardie Rescue	2,164.01	3,356.95
Bulletin		
Art Direction, Editing	2,905.00	2,905.00
Postage	0.00	1,594.47
Printing	3,600.00	3,600.00
Total Bulletin	6,505.00	8,099.47
Herding Instinct	0.00	20.40
Meet the Breeds Booth	0.00	250.00
Misc Expense	926.89	926.89
PayPal	0.00	118.81
Total Expense	10,085.82	13,597.44
Net Income	2,616.99	38,516.50

	Oct 13	Jul - Oct 13
Income		
Bagpipes		
Litter Listings & Ads	0.00	218.00
Total Bagpipes	0.00	218.00
Beardie Bulletin		
Additional Copies	32.00	207.00
Advertising	0.00	12,642.50
Subscriptions	496.00	15,277.00
Beardie Bulletin - Other	0.00	16.00
Total Beardie Bulletin	528.00	28,142.50
Breeder Listings	40.00	40.00
Donations from Members		
For Rescue	65.00	5,632.24
General Fund	10.00	1,433.00
Total Donations from Members	75.00	7,065.24
Illustrated Standard Sales	0.00	270.00
Interest Income	0.00	0.02
Investments		
Interest-Savings, Short-term CD	47.63	1,041.80
Total Investments	47.63	1,041.80
Member Dues		
Affiliate Clubs	50.00	400.00
New Members	180.00	455.00
Renewal Dues	330.00	15,480.00
Total Member Dues	560.00	16,335.00
Misc Income		
Herding Instinct	0.00	64.00
Total Misc Income	0.00	64.00
PayPal Fees	2.65	190.66
Total Income	1,253.28	53,367.22
Expense		
AKC Club Dues & Subscriptions	0.00	85.00
AKC Delegate Expenses	0.00	489.92
AKC/Eukanuba Medallions	0.00	215.00
Bank Charges	9.00	44.00
Beardie Rescue		
Misc Expenses	0.00	150.00
Vet Expenses	0.00	3,206.95
Total Beardie Rescue	0.00	3,356.95
Bulletin		
Art Direction, Editing	315.00	3,220.00
Postage	1,697.20	3,291.67
Printing	0.00	3,600.00
Total Bulletin	2,012.20	10,111.67
Charitable Donation	15,000.00	15,000.00
Herding Instinct	0.00	20.40
Meet the Breeds Booth	0.00	250.00
Misc Expense	369.78	1,296.67
Parliamentarian Expenses	963.73	963.73
PayPal	28.65	147.46
Postage	36.52	36.52
Total Expense	18,419.88	32,017.32
Net Income	-17,166.60	21,349.90